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# THE OKAMI KAI HOWLER

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## Happy New Year!

By Sensei Campsall

**WELCOME BACK!** *It's time to set goals for 2004. Many people make New Year's resolutions regarding weight loss, quitting bad habits, etc. Your martial arts studies can also be an area where you can make promises to yourself and achieve accomplishments with your life. Maybe it is a rank you want to attain by next year. Maybe it is a certain technique that you wish to master. Whatever your own personal new year's resolutions are now is the time to aim your focus. And above all, don't give up!*

## **Kid's Tactic!**

Sensei will be teaching both workshops from Okami Kai's new Kid's Tactic program on **Saturday February 7 at 2pm**. Both the Bully Buster workshop and the Street Proofer workshop offer an intensive look at how children can avoid becoming victims of attack from both children at school or child abductors. This is open to any child 6 years of age or older. Admission is \$10.00 for Okami Kai members and \$15.00 for non-members tax included. Space is limited so reserve your spot today!



## Valentine's Day Dinner

Reserve your spot for our annual Valentine's Day Dinner. This usually takes place on the Saturday night closest to Valentine's Day. As February 14 actually falls on a Saturday this year, reservations at a restaurant should be booked as soon as possible. At this point, we are planning on a time for dinner at 7:30pm and are currently looking for a location. We want to make sure that all Okami Kai couples wishing to join us are able to attend. Please note that this is not just for adult students as parents, friends, and other relatives of Okami Kai are also invited.

## Special Note To Parents

We try to do our best to ensure that you are informed of all club news and events as they happen. Please do your best to read newsletters, visit our website, update us with any email address or other contact information changes, and come in occasionally when picking up or dropping off your child. Most events or schedule changes are written on the white board by the office and Sensei usually makes note of them regularly at the start or end of classes. Taking an interest in your child's activity can help them keep an interest in what you are paying for.

## Wolf Pack Report

<u>Yellow Pack</u>	Congratulations!	You're in first place!	<u>924 points</u>
<u>Red Pack</u>			<u>857 points</u>
<u>Blue Pack</u>			<u>737 points</u>
<u>Green Pack</u>			<u>567 points</u>

## New Referral Program



**New for 2004!** We will be offering a \$50.00 renewal discount to people who convince someone to register for a one year membership. Sign up 2 students and you will get \$100 off your following year, etc. You could end up training for free next year if you can convince enough people that martial arts study is the right activity for them. Students that renew for a third year usually see a price increase in their annual tuition rate. This referral program will help to keep their training costs down. More students means that we have more money coming in and therefore, price increases are not necessary as inflation in our operating costs occurs. January is a perfect time to start working on adults who want to start a new year's resolution to get in shape or start a new activity. They can get lighter and your wallet can get heavier at the same time.